

FAIRFAX COUNTY VIRGINIA • USA PROFILE

FAIRFAX COUNTY, VIRGINIA



FAIRFAX COUNTY, VIRGINIA

Loudoun County

Great Falls

Maryland

495

Town of Herndon

Reston

7

McLean

Tysons

SEE MAP INSET

Washington, D.C.

Oakton

Town of Vienna

City of Falls Church

PENTAGON

Chantilly

Arlington County

Centreville

Merrifield

Baileys Crossroads

Annandale

City of Alexandria

Prince William County

Town of Clifton

Springfield

Franconia

Mount Vernon

Boston

New York

Philadelphia

Washington, D.C.

Research Triangle Park

Washington Dulles International Airport

Washington, D.C.
Ronald Reagan Washington National Airport

MARYLAND

FAIRFAX COUNTY

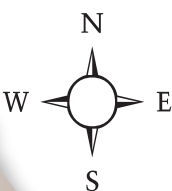
VIRGINIA

95

Lorton

FORT BELVOIR

METRO STATIONS IN TYSONS



Virginia Railway Express Stations

- Manassas Line
- Fredericksburg Line

- Burke Centre
- Rolling Road
- Backlick Road
- Lorton
- Franconia-Springfield

Metro Stations

- 1 Wiehle-Reston East
 - 2 Vienna/Fairfax-GMU
 - 3 Dunn Loring-Merrifield
 - 4 West Falls Church-VT/UVA
 - 5 Franconia-Springfield
 - 6 Huntington
- Future Metro Station

Miami

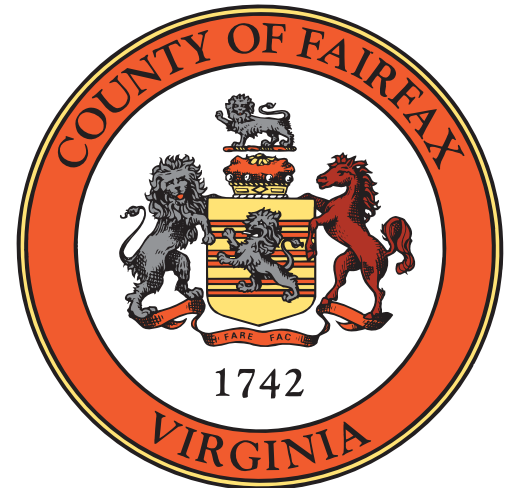
OVERVIEW

WELCOME TO FAIRFAX COUNTY

Fairfax County, an innovative technology hub located minutes from Washington, D.C., provides access to the U.S. federal government, international companies, advantageous tax rates and more.

Other advantages for this region include:

- A diverse, highly educated and trained **workforce**
- A dynamic network of **technology firms** and services
- Three **major airports**, including Washington Dulles International Airport
- Many sources of **business financing**
- Attractive **real estate** options
- A comprehensive **transportation** network
- World-renowned public **schools**, colleges and universities



LEARN MORE ABOUT WHY BUSINESSES AND EMPLOYEES PROSPER IN FAIRFAX COUNTY:

Business Community

A Balanced and Thriving Economy	2
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Living Here	13

Photo of Tysons at dusk by Rassi Borneo, TimeLine Media

With its strategic location, skilled talent base, and vibrant tech sector, Fairfax County offers many economic advantages for business growth.



A BALANCED AND THRIVING ECONOMY

Fairfax County's thriving business community is at the forefront of one of the strongest economies in the world, valued at \$134 billion. Along with its well-known strengths in government consulting and defense technology, the county has large and growing numbers of commercial IT, financial, software, communications, and technology management service providers.

156K
BUSINESSES

41K
PAYROLL BUSINESSES

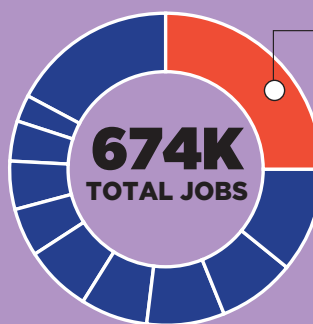
8K
MINORITY-OWNED
PAYROLL ESTABLISHMENTS

10K
TECH COMPANIES

410
FOREIGN-OWNED FIRMS

Fairfax County is where the nation turns for innovative solutions in knowledge-based industries. Ranging from high-profile, publicly held companies to entrepreneurial start-ups, some of the world's leading technology firms are located here. These companies compete in business, government and consumer markets.

EMPLOYMENT BY INDUSTRY SECTOR



PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES 25%

Health Care and Social Assistance	11%
Educational Services	8%
Retail	8%
Administrative and Support *	7%
Accommodation and Food Services	7%
Public Administration	5%
Construction	5%
Management of Companies	4%
Information	3%
Other	17%

(SOURCE: JOBSEQ)

**Capital One
Headquarters Campus**

Photo courtesy Capital One

BUSINESS COMMUNITY A BALANCED AND THRIVING ECONOMY

MAJOR EMPLOYERS

PRIVATE/NONPROFIT SECTORS

Amazon
Booz Allen Hamilton
Capital One
Freddie Mac
General Dynamics
Inova Health System
MITRE
Navy Federal Credit Union
Peraton
SAIC

PUBLIC SECTOR

Commonwealth of Virginia
Fairfax County Government
Fairfax County Public Schools
U.S. Federal Government

AMERICA'S LARGEST PRIVATE COMPANIES HEAD-QUARTERED IN FAIRFAX COUNTY (SOURCE: FORBES.COM)

Mars	Food and Drink
Bechtel	Engineering and Construction
Carahsoft	Technology
HITT Contracting	Engineering and Construction

FORTUNE 500



Beacon Roofing Supply

Booz | Allen | Hamilton



GENERAL DYNAMICS



SAIC

\$38.3 B

FEDERAL
CONTRACT AWARDS



\$1.6 B

CAPITAL INVESTMENT
2023



#1

LARGEST DATA
CENTER CAPACITY
IN THE WORLD
(NORTHERN VIRGINIA)

550+

CYBERSECURITY
COMPANIES



#4

REGION FOR
TECH TALENT
IN NORTH
AMERICA

AN INTERNATIONAL BUSINESS CENTER

1000+
FOREIGN-OWNED
COMPANIES
REPRESENTING
45 COUNTRIES

TOP 10 COUNTRIES OF ORIGIN

Korea	68
United Kingdom	62
Israel	43
Germany	31
India	27
Canada	26
France	21
Netherlands	17
Japan	15
Sweden	11

Our diverse population and wealth of international companies create an unparalleled competitive advantage. Our central East Coast location, large technology ecosystem, skilled talent and cosmopolitan lifestyle are distinct assets for foreign-owned firms seeking a U.S. headquarters.

SELECTED FOREIGN-OWNED COMPANIES IN FAIRFAX COUNTY

COMPANY	TYPE OF FIRM	COUNTRY OF ORIGIN
Airbus Group	Aerospace	France
Amdocs	Telecommunications	Israel
BAE Systems	Aerospace	United Kingdom
Capgemini	Government/IT Services	France
CGI	IT Services	Canada
China Telecom	Telecommunications	China
Gate Gourmet	Food Service	Switzerland
Granules Pharmaceuticals	Healthcare	India
Hexaware Technologies	IT Services	India
Intelsat	Satellite Communications	Luxembourg
Israeli Aerospace Industry (IAI)	Aerospace	Israel
Korea Aerospace Industry	Aerospace	Korea
NTT	IT Services	Japan
OneWeb	Satellite Communications	United Kingdom
Randstad	Human Resources	Netherlands
Rolls Royce North America	Aerospace	United Kingdom
Samsung	Information/Communications	Korea
SAP Software Services	Germany	
Serco	IT Services	United Kingdom
Similarweb	Digital Intelligence	Israel
Software AG	Software Services	Germany
SpaceLink	Satellite Communications	Australia
Tata Communications	Telecommunications	India
Volkswagen Group of America	Automotive	Germany



BUSINESS COMMUNITY
AN INTERNATIONAL BUSINESS CENTER

GLOBAL ADVANTAGES

- East coast of the United States, close to neighboring Washington, D.C., the U.S. capital
- Global connectivity via Washington Dulles International Airport
- Nearby access to Ronald Reagan Washington National Airport and Baltimore/Washington International Thurgood Marshall Airport (BWI)
- An ethnically and internationally diverse workforce and regional market of more than six million people
- Proximity to international financial institutions, legal experts, the diplomatic community and embassies



WASHINGTON DULLES INTERNATIONAL AIRPORT

Washington Dulles International Airport is Fairfax County's gateway to the world. One of the largest transatlantic portals in the United States, Dulles International provides flights to more than 130 destinations around the world each day.

Photo by J. David Buerk Photography for Metropolitan Washington Airports Authority

9M

**INTERNATIONAL
PASSENGERS**

59

**NONSTOP
INTERNATIONAL DESTI-
NATIONS**



40%

**OF EMPLOYER BUSINESSES
IN FAIRFAX COUNTY ARE
IMMIGRANT-OWNED**

Minority-, woman- and veteran-owned businesses make significant contributions to Fairfax County's economy and add a rich diversity to the business community. One-third of all county payroll businesses are minority-owned.

#1

**FAIRFAX COUNTY HAS THE MOST
MINORITY-OWNED, WOMAN-OWNED AND
VETERAN-OWNED BUSINESSES IN VIRGINIA**

MINORITY-OWNED FIRMS

8K

85K EMPLOYEES

\$14.8B REVENUE

WOMAN-OWNED EMPLOYER FIRMS

5K

53K EMPLOYEES

\$8.8B REVENUE

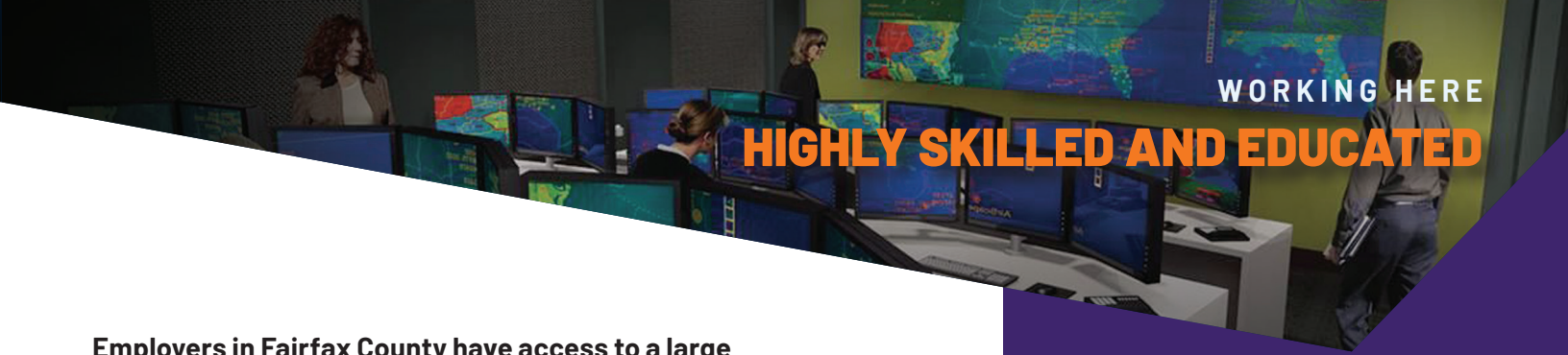
VETERAN-OWNED EMPLOYER FIRMS

2K

26K EMPLOYEES

\$7.7B REVENUE

The Fairfax County Economic Development Authority's Entrepreneurship 101 course provides an overview of start-up basics, including county licenses and permits, state workforce and training programs, and federal financing and certification resources.



WORKING HERE

HIGHLY SKILLED AND EDUCATED

Employers in Fairfax County have access to a large regional talent pool and one of the most educated workforces in the U.S., which is the foundation of our knowledge-based economy, where one in four jobs is filled by a high-tech worker. Fairfax County's centralized location in the Greater Washington region, is an added benefit due to its depth, breadth, and concentration of skilled professionals, which is fed by a pipeline of top talent from one of the country's largest and most successful education systems. In fact, the D.C. metro ranks fourth in tech talent in the United States and Canada, according to CBRE Research's Tech Talent Report.

EMPLOYMENT BY AGE IN FAIRFAX COUNTY



Age Range	Employment
Under 20	19,623
20-34	171,327
35-44	138,009
45-54	135,524
55-64	105,651
65+	45,491

THE LARGEST NUMBER OF YOUNG WORKERS IN ALL OF VIRGINIA (LESS THAN 34 YEARS OF AGE)

EDUCATIONAL ATTAINMENT

POPULATION WITH A BACHELOR'S DEGREE OR HIGHER

- **65%** of Fairfax County residents have a Bachelor's degree or higher
- **26 K** PhDs
- **42 K** professional degrees



Hire Strategy in Reston

Photo by Kaveh Sardari

WORKING HERE

ABUNDANT HIGHER EDUCATION

60+

COLLEGES AND UNIVERSITIES IN
WASHINGTON, D.C. REGION

WITH PROGRAMS IN BUSINESS,
ENGINEERING, HEALTH CARE,
INTERNATIONAL RELATIONS, LAW
AND TECHNOLOGY

Virginia Tech's Innovation
Campus—located in the Potomac Yard
area of Alexandria—is slated to open
in 2025. It will serve as a technology
innovation hub for the region, offering
graduate education programs in com-
puter science and engineering.

Fairfax County's robust talent pipeline is supported by a regional network of colleges and universities and other degree, certificate and training programs that develop skills needed to solve today's technology challenges in high-growth markets—such as cybersecurity, artificial intelligence, cloud computing, data analytics and information technology.

GEORGE MASON UNIVERSITY

FALL HEADCOUNT ENROLLMENT: 40K+

BACHELOR'S, MASTER'S, PH.D., LAW AND CERTIFICATE

- Largest public university and largest four-year research university in Virginia
- \$230 million in research in sponsored research
- Cutting-edge research in engineering, policy, security, sustainability, cybersecurity and technology
- Entrepreneurship assistance, training and mentoring through the Mason Enterprise Center

NORTHERN VIRGINIA COMMUNITY COLLEGE

FALL HEADCOUNT ENROLLMENT: 53K+

ASSOCIATE'S, CERTIFICATE, CAREER AND TECHNICAL TRAINING

- One of the largest two-year educational institutions in the U.S.
- International students from more than 150 countries
- Medical Education Campus offers more than 10 health-related associate's and certificate programs
- NOVA Workforce provides employers with skilled talent through IT classes leading to technology certifications, as well as customized training and apprenticeship programs with area employers

GMU student life

Photo courtesy George Mason University

Fairfax County's business centers offer urbanized, walkable fusions of amenity-rich offices, residences, entertainment opportunities and public spaces. These hubs are great for employees and particularly attractive to the millennial and Generation Z workforce. A regional labor force of 3.5 million workers is connected by abundant opportunities for networking, collaboration, and socializing.



NoVA Code & Coffee Meetup at CustomInk in Merrifield

Photo courtesy NoVA Code & Coffee

GETTING AROUND

- Four Metrorail lines with 13 stations in the county and connections to Washington, D.C., and Maryland
- Metrorail's Silver Line extension—providing service to Washington Dulles International Airport since 2022—recently surpassed two million riders to the airport
- I-495, I-95 and I-66 express lanes connect Northern Virginia to downtown Washington, D.C., and Maryland
- Dulles Access/Toll Road connects the Capital Beltway to Tysons, Reston, Herndon and Washington Dulles International Airport
- Two Virginia Railway Express (VRE) commuter rail lines serve five stations in the county and connect to Washington, D.C.

70+
CAPITAL BIKESHARE LO-
CATIONS IN
FAIRFAX COUNTY

*Photo Wiehle-Reston East Metro Station
courtesy Comstock Companies, CC BY-SA 4.0*

A CENTER FOR INNOVATION CREATIVE WORK SPACES

CO-WORKING SPACES, INCUBATORS AND ACCELERATORS

BECO Suites
Brickyard
Carr Workplaces
Community Business Partnership
Davinci Meeting Rooms
Frontier Kitchen
INC.spire
Industrious
Intelligent Office
LocalWorks
Korea Innovation Center
MACH37
MakeOffices
Mason Enterprise Center
Metro Offices
Nova Labs
Office Evolution
Refraction
Rowan Tree
Smart City Works/Refraction
Source Office Suites
Spaces
VentureX
WeWork
Workspace

Vibrant, creative spaces are where entrepreneurs and innovators can come together. A wide range of office spaces, co-working locations, incubators and accelerators, virtual office spaces and executive office suites are available in Fairfax County. They offer affordable, flexible lease terms and amenities in the county's major business districts.

INC. 5000 FASTEST GROWING COMPANIES

Fairfax County is home to more than 120 firms on the 2023 Inc. 5000 list. Most of the Fairfax County firms are in the technology and professional services sectors. Fifteen Fairfax County companies are among the top 500 on the list:

- Amivero
- Antean Technology
- Caladwich
- Cboe Vest
- COREONYX Government Solutions
- Digital Axis
- Epigen
- Integrated Management Strategies
- Intellibus
- Main Digital
- Media Tradecraft
- MOXFIVE
- OneZero Solutions
- OVS Technologies
- Sierra7



Smart INNOVATION HUB
City Works

a 501(c)(3) non-profit corporation

Fostering new technologies to create smart, sustainable, and resilient communities

WeWork Tysons

Photo courtesy WeWork

A key to a successful business start-up and expansion is the ability to obtain and secure financing. The Fairfax County Economic Development Authority's Capital Attraction Program enhances the county's visibility as a location for entrepreneurs to start and grow their businesses and acts as a liaison between businesses and funding resources.

The Fairfax County Founders Fund, funded by the Fairfax County Board of Supervisors, is a grant and technical assistance program for Fairfax County-based early-stage startups on a high-growth trajectory. Grant awards may be up to \$50K.

CAPITAL ATTRACTION IN FAIRFAX COUNTY IN 2023

\$1.6 B

NONPROFIT RESEARCH AND TECHNOLOGY ORGANIZATIONS

- The MITRE Corporation, with a co-headquarters in Fairfax County, operates multiple federally funded research and development centers.
- Science, technology and strategy organizations such as LMI and Noblis have Fairfax County locations.
- 85+ federal laboratories are in the Washington, D.C., metro area.

\$3.9B

FEDERAL R&D
CONTRACT AWARDS (FY23)

\$71M+

SBIR/STTR AWARDS (2023)

\$230M

IN SPONSORED
RESEARCH AWARDS
TO GEORGE MASON
UNIVERSITY

65%

OF CAPITAL
INVESTMENT IS IN
LATER-STAGE DEALS

MITRE lab space

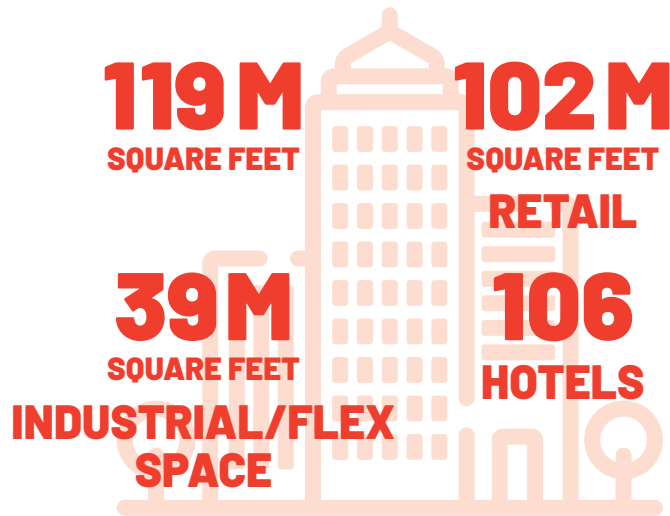
Photo courtesy The MITRE Corporation



DISTINCT BUSINESS LOCATIONS

Fairfax County's business centers provide ideal locations for all types of organizations—from major corporate headquarters to mid-size tech firms, entrepreneurial startups, and industry associations. As the second-largest suburban office market in the U.S., Fairfax County offers a full range of commercial real estate options, from "class A" office space in urban settings to traditional suburban office parks. All business districts are easily accessible by rail or bus lines.

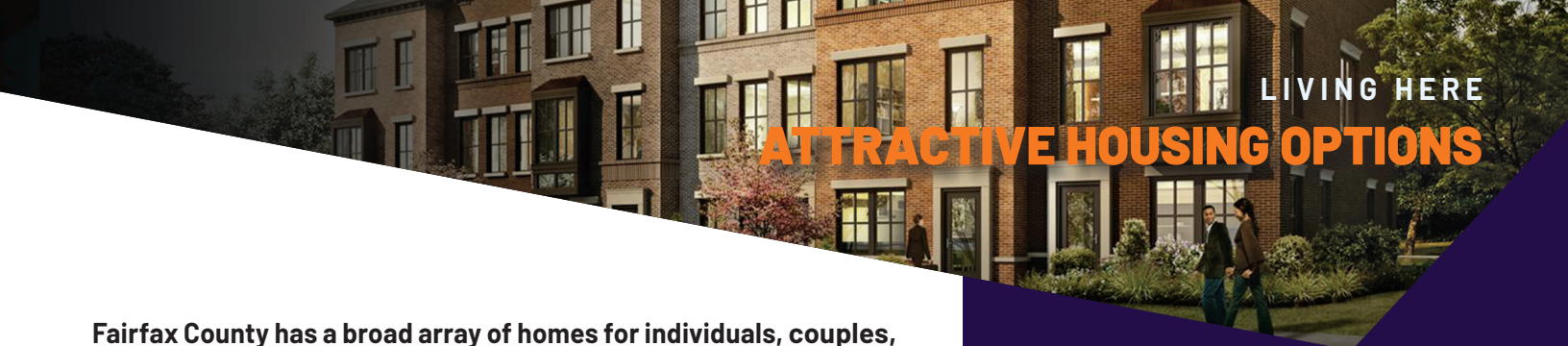
COMMERCIAL REAL ESTATE IN FAIRFAX COUNTY



- Largest suburban office market on the East Coast
- 1.1 million square feet of office space under construction, with amenities like restaurants, theatre, plazas and parks
- More than 35 million square feet of office space in the development pipeline

High-quality office buildings, mixed-use environments, and new transit-oriented developments abound—all with access to a rich array of amenities.

Photo courtesy Beyond DC



LIVING HERE ATTRACTIVE HOUSING OPTIONS

Fairfax County has a broad array of homes for individuals, couples, and families—whether they seek an urban, suburban, small town or more rural atmosphere. Homes in planned residential communities developed by some of the nation's premier homebuilders offer cutting-edge amenities. Executive residences and estate homes are found in upscale communities along the Potomac River.



\$1,960
**MEDIAN MONTHLY
APARTMENT RENT**
IN FAIRFAX COUNTY

*Photo of the rooftop pool at the
Adaire luxury apartments in Tysons
courtesy Adaire*

U.S. METRO REGION HOUSING

(MEDIAN SALES PRICE OF EXISTING SINGLE-FAMILY HOMES)

San Jose	\$1,765,000
San Francisco	\$1,272,500
San Diego	\$931,200
Los Angeles	\$833,400
Seattle	\$735,000
Boston	\$714,000
Denver	\$661,000
New York	\$623,600
Washington, D.C.	\$602,700

MEDIAN HOUSEHOLD INCOME

FAIRFAX COUNTY \$145,164

VIRGINIA \$85,873

U.S. \$74,755



Townhomes on Lake Anne in Reston

Photo, Shutterstock

LIVING HERE

HIGH QUALITY EDUCATION



Fairfax County
PUBLIC SCHOOLS
ENGAGE • INSPIRE • THRIVE

181K
STUDENTS

\$3.7B
BUDGET (FY25)

93.4%
GRADUATION RATE



**THOMAS JEFFERSON HIGH SCHOOL
FOR SCIENCE AND TECHNOLOGY
RANKED AS THE #5 STEM HIGH AND
#6 MAGNET SCHOOL IN THE
NATION BY U.S. NEWS
& WORLD REPORT**

Fairfax County Public Schools is one of the largest school districts in the U.S. and offers an unparalleled quality of education and environment for children to thrive. Fairfax County Public Schools offer a rich array of programs for students of all grade levels and abilities. In addition, numerous private schools offer K-12 education options.

CHALLENGING AND ENGAGING PROGRAMS

- Advanced Placement
- International Baccalaureate
- Two elementary magnet schools
- Specialized high school academies offering advanced and specialized training in 14 career clusters
- Two Governor's STEM Academy high schools
- One Governor's Health Sciences Academy high school

WORLD LANGUAGE PROGRAMS

American Sign Language
Arabic • Chinese • French • German
Italian • Japanese • Korean • Latin
Russian • Spanish • Vietnamese

SAT SCORES (AVERAGE)

FAIRFAX COUNTY 1,181
VIRGINIA 1,113
NATIONAL 1,028

Photo courtesy Foundation for Fairfax
County Public Schools



Living in Fairfax County means you have access to some of the country's greatest historical sites, a bustling café culture, active nightlife and concertgoing, a thriving wine region, seven professional sports teams, and a mild four-season climate with year-round kayaking, biking and hiking. Here, there are no compromises. A remarkable wealth of cultural and recreational resources makes Fairfax County the perfect solution to your daily pursuit of work-life balance.



**DID YOU KNOW? FAIRAX
COUNTY BOASTS THE-
ATER AND OPERA COMP-
ANIES, MUSIC AND DANCE
GROUPS, COMMUNITY
ARTS CENTERS,
CULTURAL FESTIVALS AND
MORE!**



**30K
ACRES
OF PARKLAND**

INCLUDING
GREAT FALLS PARK

Photo by O. Palsson



LIVING HERE THINGS TO DO

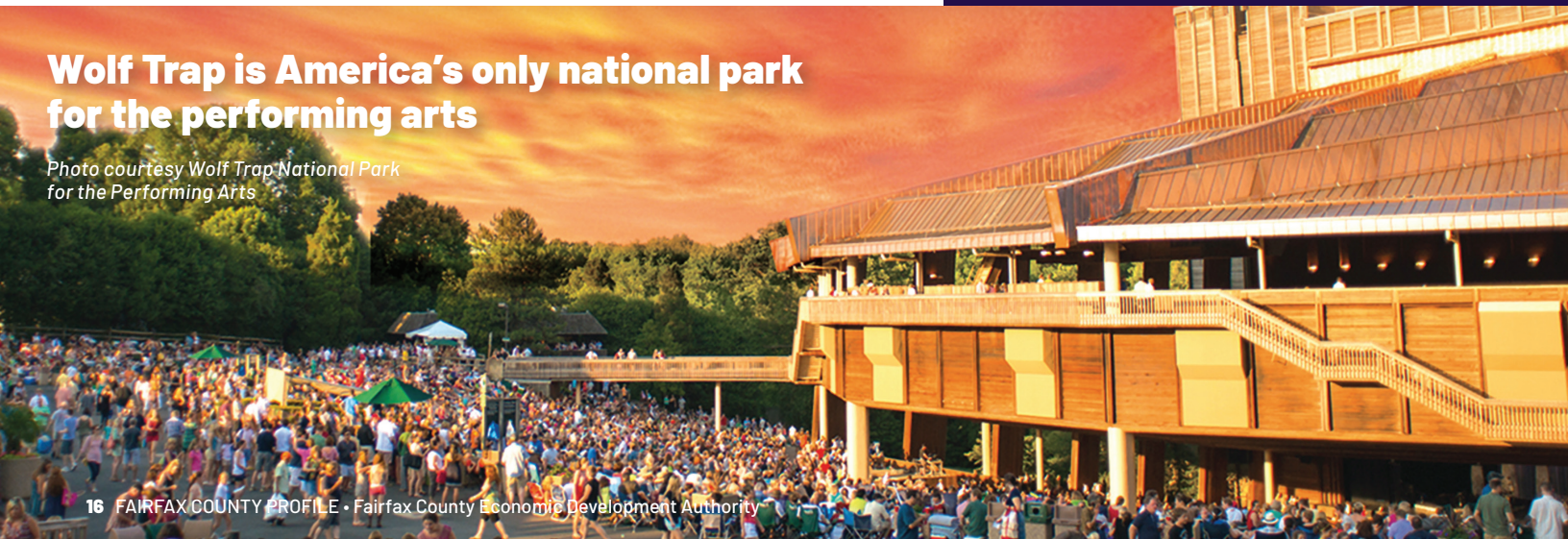
- Family-friendly interactive exhibits, wagon rides, and animal feeding await you at Reston-based NOVA Wild.
- Discover a breathtaking 2.5-acre village green that soars 10 stories above the bustling city streets at The Perch in Tysons—where you can walk through a beautiful park, play Perch Putt mini-golf, watch a performance, and toast your neighbors and associates at Starr Hill Biergarten.
- Explore outdoor treetop adventures with more than 300 feet of zipline and 70 outdoor obstacles at Go Ape Zipline and Adventure Park.
- Visit the Mount Vernon—home of Fairfax County's most famous resident, the America's first President, George Washington.
- The WO&D Trail (Washington and Old Dominion Railroad Regional Park) is a linear park that spans more than 40 miles across Arlington, Fairfax, and Loudoun Counties.
- Jammin' Java in Vienna is ranked one of the top 100 worldwide music venues of its size.
- The Northern Virginia International Film and Music Festival is an annual showcase of filmmakers, actors, and musicians from around the world.
- The 55-acre Workhouse Arts Center provides a home for some of the region's finest artists, as well as cooperative studios, performance and theater venues, and gallery space.
- The Smithsonian National Air and Space Museum Udvar-Hazy Center in Chantilly has the world's largest collection of aviation and space artifacts and is home to the Center of Earth and Planetary Studies.



**ATLANTIC
BEACH RESORTS
LESS THAN 200
MILES AWAY**

FAIRFAX COUNTY HAS IT ALL:

- **Animal Parks and Farms**
- **Entertainment and Leisure**
- **Music and the Arts**
- **Museums and Historic Attractions**
- **Nature And Parks**
- **Nightlife**
- **Outdoor Activity and Sports**
- **Shopping and Dinning**
- **Wineries and Breweries**



Wolf Trap is America's only national park for the performing arts

*Photo courtesy Wolf Trap National Park
for the Performing Arts*

FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

FCEDA SENIOR STAFF

Victor Hoskins
President and CEO

Alex Iams
Executive Vice President

Anna Nissinen
Senior Vice President

FCEDA COMMISSION

James Quigley, *Chairman*
Co-Founder
GoCanvas

Rick Wagner, *Vice Chairman*
CEO
Agile Defense

Ronald C. Johnson, HL.D, *Secretary*
Founder and Managing Director
Solutions4Change, LLC

Pallabi Saboo, *Assistant Secretary*
CEO
Harmonia Holdings Group, LLC

D. Jermaine Johnson
Regional President for Greater
Washington and Virginia
PNC Bank

Catherine Lange
Partner
Human Capital Advisors, LLC

Steven Partridge
Vice President, Strategic Partnerships
and Workforce Innovation
Northern Virginia Community College

Loren Rufino
Vice President, Perioperative Services
& Administrator, Surgery Service, Inova Health System

FAIRFAX COUNTY BOARD OF SUPERVISORS

Jeffrey C. McKay, *Chairman*
At-Large

Kathy L. Smith, *Vice Chairman*
Sully District

Walter L. Alcorn
Hunter Mill District

James N. Bierman, Jr.
Dranesville District

Pat Herrity
Springfield District

Andres F. Jimenez
Mason District

Rodney L. Lusk
Lee District

Dalia A. Palchik
Providence District

Daniel G. Storck
Mount Vernon District

James R. Walkinshaw
Braddock District

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Updated Spring 2025



Fairfax County
Economic Development Authority

FCEDA MISSION AND SERVICES

The Fairfax County Economic Development Authority (FCEDA) provides a wide array of free, confidential services and information to assist new, expanding and relocating American and international businesses. Headquartered in Tysons, Fairfax County's largest business district, the FCEDA also maintains offices in major technology centers around the world: Bangalore/ Mumbai, Berlin, London, Los Angeles and Seoul.

The FCEDA operates under the direction of a nine-member commission appointed by the Fairfax County Board of Supervisors. Activities are funded through the Fairfax County general fund.

Our mission statement, adopted by the FCEDA Commission on November 9, 2016, is "to promote the competitive advantages of Fairfax County and influence the growth of a diverse and innovative ecosystem that enhances the tax base, creates demand for commercial space, and supports an extraordinary and equitable quality of life across Fairfax County."

Three FCEDA business investment divisions—National, International, Business Diversity and Entrepreneurship—work with companies interested in opening or expanding operations in Fairfax County. Market intelligence specialists generate extensive commercial real estate and business information about the county. Marketing and Communications professionals promote awareness of the county as one of the world's best business locations.

In 2019, The FCEDA launched a Talent Program funded by the Fairfax County Board of Supervisors to attract, retain, retrain and grow talent that businesses need to expand and succeed here. Fairfax County stays on top of current trends and provides the most relevant resources to grow talent. Our website, workinnorthernvirginia.com, offers prospective residents a look at what it's like to live and work in our region, including helpful tools and resources to get started in finding the perfect job.

HOW WE CAN HELP:

- **IDENTIFY COMMERCIAL REAL ESTATE OPTIONS**
- **OFFER WORKSHOPS FOR NEW AND EXISTING BUSINESSES**
- **ACT AS LIAISON TO LOCAL AND STATE GOVERNMENTS**
- **PROVIDE MARKET AND INDUSTRY INSIGHTS**
- **RECOMMEND BUSINESS DEVELOPMENT CONNECTIONS AND SUPPORT**
- **PROVIDE SUPPORT FOR MARKETING/ PUBLIC RELATIONS VISIBILITY**
- **IDENTIFY WORLD-CLASS TALENT TO FILL YOUR OPEN JOBS**