

RFP 2027-01 Marketing Representative in California

Closing Date/Time: Thursday, July 16, 2026 @ 2:00 PM Eastern Time

The Fairfax County Economic Development Authority (FCEDA) is seeking to obtain the services of a Los Angeles or Orange County area-based provider of economic development and marketing services to promote Fairfax County, Virginia as a business location to California-based technology firms planning to expand their businesses to an east coast location. To view this solicitation, please visit our page on the Bonfire procurement portal at <https://fairfaxcountyeda.bonfirehub.com/opportunities/242526>. Offerors must register on the Bonfire portal in order to download the RFP documents and submit a response to this RFP. Submitting proposals via the Bonfire portal is mandatory. The Fairfax County Economic Development Authority will not accept proposals submitted by paper, telephone, facsimile ("FAX") transmission, or electronic mail (e-mail) in response to this RFP.

The FCEDA strongly encourages offerors to submit proposals well in advance of the proposal submission deadline. A proposal submission is not considered successful unless all necessary files have been uploaded and the 'Submit & Finalize' step has been completed. Offerors are responsible for the consequences of any failure to plan ahead in the submission of their Proposal.

Please contact Euna Procurement at Support@GoBonfire.com for technical questions related to your submission. You can also visit their help forum at <https://bonfirehub.zendesk.com/hc>