

**RFP 2026-01 Director of the European Office for the Fairfax County (Virginia)
Economic Development Authority**

Closing Date/Time: Monday, August 4, 2025 @ 2:00 PM Eastern Time

The Fairfax County Economic Development Authority is seeking to obtain the services of a qualified consultant or consulting firm to support its international business attraction efforts in Continental Europe. The selected consultant will be responsible for identifying, qualifying, and initiating contact with European companies that may have a strategic interest in establishing a presence in the United States, with a particular emphasis on Fairfax County, Virginia.

To view this solicitation, please visit our page on the Euna Procurement portal at <https://fairfaxcountyedebonfirehub.com/opportunities/193852>. Offerors must register on the Euna Procurement portal in order to download the RFP documents and submit a response to this RFP. Submitting proposals via the Euna Procurement portal is mandatory. The Fairfax County Economic Development Authority will not accept proposals submitted by paper, telephone, facsimile ("FAX") transmission, or electronic mail (e-mail) in response to this RFP.

The FCEDA strongly encourages offerors to submit proposals well in advance of the proposal submission deadline. A proposal submission is not considered successful unless all necessary files have been uploaded and the 'Submit & Finalize' step has been completed. Offerors are responsible for the consequences of any failure to plan ahead in the submission of their Proposal.

Please contact Euna Procurement at Support@GoBonfire.com for technical questions related to your submission. You can also visit their help forum at <https://bonfirehub.zendesk.com/hc>