

FAIRFAX COUNTY, VIRGINIA

Industry Profile: Government Contracting

The U.S. federal government is the world's largest buyer of goods and services—spending more than \$700 billion annually, with approximately one-quarter going to small businesses.

FEDERAL CONTRACTING IN FAIRFAX COUNTY (FY24)



CONTRACT
AWARDS
\$41.3B

DEFENSE AGENCIES

\$19.2B

ARMY	\$4.6B
AIR FORCE	\$5.1B
NAVY	\$3.7B
DEFENSE LOGISTICS AGENCY	\$1.8B
DEFENSE HEALTH AGENCY	\$1.2B

CIVILIAN AGENCIES

\$22.1B

HEALTH AND HUMAN SERVICES	\$3.9B
HOMELAND SECURITY	\$3.2B
VETERANS AFFAIRS	\$2.2B
GSA	\$2.5B
CENTERS FOR MEDICARE/MEDICAID	\$2.5B



38%

OF CONTRACTS
AWARDED IN
VIRGINIA

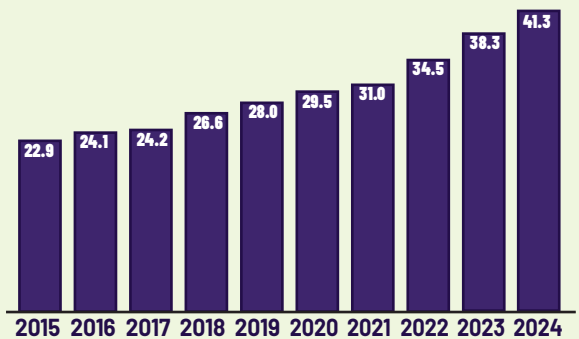


6%

OF ALL FEDERAL
PROCUREMENT
CONTRACTS

FAIRFAX COUNTY CONTRACT AWARDS

10-YEAR TREND BY FISCAL YEAR (\$BILLIONS)



CONTRACT AWARDS BY SET-ASIDE PROGRAM, FY2024 (\$ BILLIONS)

PROGAM	CONTRACT AWARDS IN FAIRFAX COUNTY
Small Business	\$12.6B
Minority-Owned	\$6.3B
Veteran-Owned	\$4.6B
Service-Disabled Veteran-Owned	\$4.0B
Woman-Owned	\$2.5B

TOP FEDERAL CONTRACTORS HEADQUARTERED IN FAIRFAX COUNTY FY2024

(\$ BILLIONS/BY RECIPIENT—ALL U.S. LOCATIONS)

CONTRACTOR	TOTAL CONTRACTS
General Dynamics	\$25B+
Northrop Grumman	\$15B+
Leidos	\$10B+
Booz Allen Hamilton	\$5B+
SAIC	\$5B+

SOURCE: USASPENDING.GOV

NOTE: FIGURES REPRESENT UNCLASSIFIED SPENDING

Fairfax County and D.C. Region

GOVERNMENT CONTRACTING CLUSTER

FEDERAL AGENCIES

• U.S. DEPARTMENT OF DEFENSE	• GENERAL SERVICES ADMINISTRATION	• U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES	• U.S. DEPARTMENT OF HOMELAND SECURITY	• U.S. DEPARTMENT OF THE INTERIOR
• U.S. DEPARTMENT OF JUSTICE	• U.S. DEPARTMENT OF STATE	• U.S. DEPARTMENT OF TRANSPORTATION	• U.S. DEPARTMENT OF THE TREASURY	• U.S. DEPARTMENT OF VETERANS AFFAIRS

GOVERNMENT CONTRACTORS (SELECTED COMPANIES)

Amentum
Accenture*
Airbus*
Amazon Web Services
BAE Systems*
Bechtel
Booz Allen Hamilton
Capgemini*
Carahsoft Technology
CGI*
General Dynamics
GovCIO
Huntington Ingalls Industries
ICF International
IDEMIA
immixGroup
Inmarsat*

Intelsat*
Leidos
ManTech International
MAXIMUS
The MITRE Corporation
Noblis
Northrop Grumman
NTT DATA*
Parsons
Peraton
SAIC
SAP-NS2*
Serco Inc.*
Securitas*
SES Government Solutions*
Siemens*
V2X

MINORITY-, VETERAN-, AND WOMAN-OWNED CONTRACTORS

ActionNet
Alvarez
Ampcus
Four
Four Points Technology
Iron Bow Technologies
MicroTech
OBXtek
Octo Consulting
Pragmatics
TAPE
Three Wire Systems
ThunderCat Technology
VAE
Zantech

*FOREIGN-OWNED

COMPANIES IN **BOLDFACE** HAVE HEADQUARTERS IN FAIRFAX COUNTY

NETWORKING AND COMPANY SUPPORT



GOVERNMENT CONTRACTING EXPERTISE IN FAIRFAX COUNTY

- CYBERSECURITY
- ENGINEERING
- FACILITY MANAGEMENT
- INFORMATION TECHNOLOGY
- LINGUISTIC SERVICES
- MANAGEMENT CONSULTING
- PHYSICAL SECURITY
- RESEARCH & DEVELOPMENT
- SIMULATION
- SOFTWARE
- STRATEGIC PLANNING
- SYSTEMS INTEGRATION
- TECHNICAL CONSULTING