

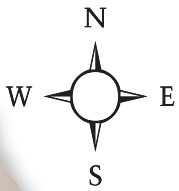
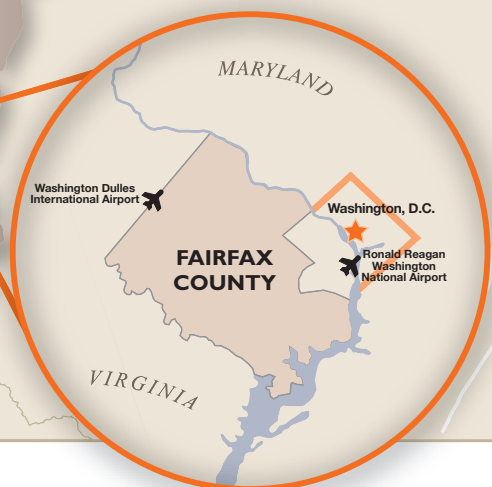
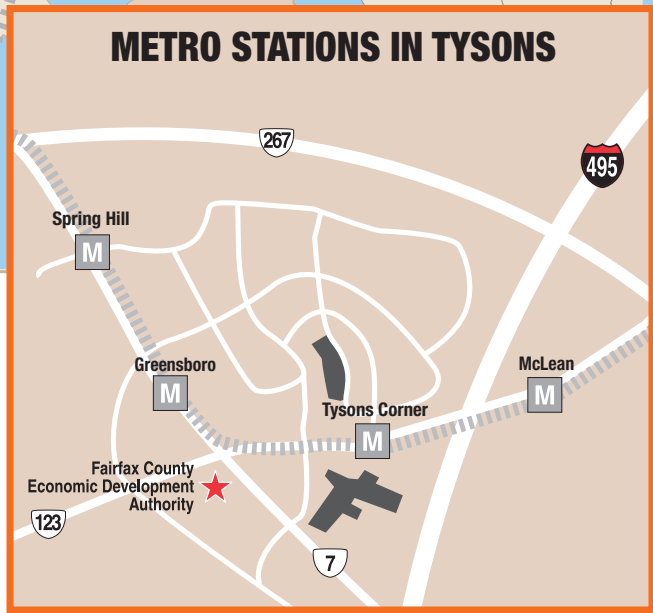
FAIRFAX COUNTY VIRGINIA • USA

PROFILE



FAIRFAX COUNTY
ECONOMIC DEVELOPMENT AUTHORITY

FAIRFAX COUNTY, VIRGINIA



- Virginia Railway Express Stations**
- ◆ Manassas Line
 - ◆ Fredericksburg Line
- 1 Burke Centre
 - 2 Rolling Road
 - 3 Backlick Road
 - 4 Lorton
 - 5 Franconia-Springfield

- Metro Stations**
- M M M M M
- 1 Wiehle-Reston East
 - 2 Vienna/Fairfax-GMU
 - 3 Dunn Loring-Merrifield
 - 4 West Falls Church-VT/UVA
 - 5 Franconia-Springfield
 - 6 Huntington
- M Future Metro Station

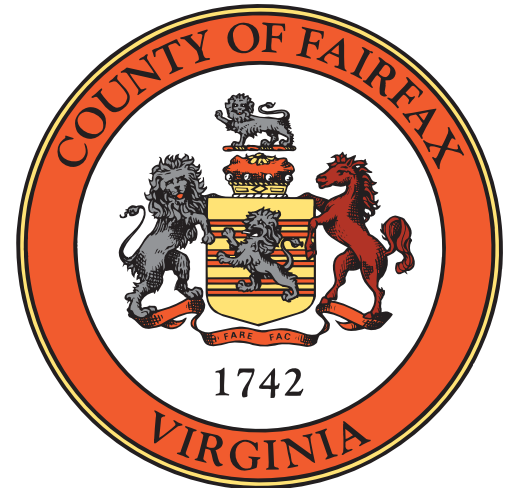
Miami

WELCOME TO FAIRFAX COUNTY

Fairfax County, an innovative technology hub located minutes from Washington, D.C., provides access to the U.S. federal government, international companies, advantageous tax rates and more.

Other advantages for this region include:

- A diverse, highly educated and trained workforce
- A dynamic network of technology firms and services
- Three major airports, including Washington Dulles International Airport
- Many sources of business financing
- Attractive real estate options
- A comprehensive transportation network
- World-renowned public schools, colleges and universities



LEARN MORE ABOUT WHY BUSINESSES AND EMPLOYEES PROSPER IN FAIRFAX COUNTY:

Business Community

| | |
|---|----|
| A Balanced and Thriving Economy | 2 |
| International Business Center | 4 |
| Minority/Woman/Veteran Businesses | 6 |
| Working Here | 7 |
| A Center for Innovation | 10 |
| Real Estate | 12 |
| Living Here | 13 |

Photo of Tysons at dusk by Rassi Borneo, TimeLine Media

With its strategic location, skilled talent base, and vibrant tech sector, Fairfax County offers many economic advantages for business growth.



A BALANCED AND THRIVING ECONOMY

Fairfax County's thriving business community is at the forefront of one of the strongest economies in the world, valued at \$134 billion. Along with its well-known strengths in government consulting and defense technology, the county has large and growing numbers of commercial IT, financial, software, communications, and technology management service providers.

156K
BUSINESSES

41K
PAYROLL BUSINESSES

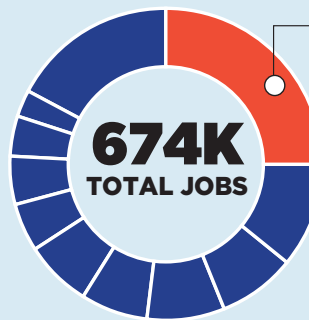
8K
MINORITY-OWNED
PAYROLL ESTABLISHMENTS

10K
TECH COMPANIES

410
FOREIGN-OWNED FIRMS

Fairfax County is where the nation turns for innovative solutions in knowledge-based industries. Ranging from high-profile, publicly held companies to entrepreneurial start-ups, some of the world's leading technology firms are located here. These companies compete in business, government and consumer markets.

EMPLOYMENT BY INDUSTRY SECTOR



PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES 25%

| | |
|-----------------------------------|-----|
| Health Care and Social Assistance | 11% |
| Retail Trade | 8% |
| Educational Services | 8% |
| Administrative and Support* | 7% |
| Accommodation and Food Services | 7% |
| Public Administration | 5% |
| Construction | 5% |
| Management of Companies | 4% |
| Finance and Insurance | 3% |
| Other | 17% |

(SOURCE: JOBSEQ)

* INCLUDES WASTE MANAGEMENT AND REMEDIATION SERVICES

**Capital One
Headquarters Campus**

Photo courtesy Capital One

A BALANCED AND THRIVING ECONOMY

MAJOR EMPLOYERS

PRIVATE/NONPROFIT SECTORS

Amazon
 Booz Allen Hamilton
 Capital One
 Freddie Mac
 General Dynamics
 Inova Health System
 MITRE
 Navy Federal Credit Union
 Peraton
 SAIC

PUBLIC SECTOR

Commonwealth of Virginia
 Fairfax County Government
 Fairfax County Public Schools
 U.S. Federal Government

AMERICA'S LARGEST PRIVATE COMPANIES HEADQUARTERED IN FAIRFAX COUNTY

(SOURCE: FORBES.COM)

| | |
|------------------|-------------------------------------|
| Mars | <i>Food and Drink</i> |
| Bechtel | <i>Engineering and Construction</i> |
| Carahsoft | <i>Technology</i> |
| HITT Contracting | <i>Engineering and Construction</i> |

FORTUNE 500



Beacon Roofing Supply

Booz | Allen | Hamilton



GENERAL DYNAMICS



SAIC

\$38.3 B

FEDERAL CONTRACT AWARDS



#1

LARGEST DATA CENTER CAPACITY IN THE WORLD (NORTHERN VIRGINIA)



\$1.6 B

CAPITAL INVESTMENT 2023

550+

CYBERSECURITY COMPANIES



#4

REGION FOR TECH TALENT IN NORTH AMERICA

AN INTERNATIONAL BUSINESS CENTER

410

FOREIGN-OWNED COMPANIES

REPRESENTING
45 COUNTRIES



TOP 10 COUNTRIES OF ORIGIN

| | |
|-----------------------|-----------|
| Korea | 68 |
| United Kingdom | 62 |
| Israel | 43 |
| Germany | 31 |
| India | 27 |
| Canada | 26 |
| France | 21 |
| Netherlands | 17 |
| Japan | 15 |
| Sweden | 11 |

Our diverse population and wealth of international companies create an unparalleled competitive advantage. Our central East Coast location, large technology ecosystem, skilled talent and cosmopolitan lifestyle are distinct assets for foreign-owned firms seeking a U.S. headquarters.

SELECTED FOREIGN-OWNED COMPANIES IN FAIRFAX COUNTY

| COMPANY | TYPE OF FIRM | COUNTRY OF ORIGIN |
|----------------------------------|----------------------------|-------------------|
| Airbus Group | Aerospace | France |
| Amdocs | Telecommunications | Israel |
| BAE Systems | Aerospace | United Kingdom |
| Capgemini | Government/IT Services | France |
| CGI | IT Services | Canada |
| China Telecom | Telecommunications | China |
| Gate Gourmet | Food Service | Switzerland |
| Granules Pharmaceuticals | Healthcare | India |
| Hexaware Technologies | IT Services | India |
| Intelsat | Satellite Communications | Luxembourg |
| Israeli Aerospace Industry (IAI) | Aerospace | Israel |
| Korea Aerospace Industry | Aerospace | Korea |
| NTT | IT Services | Japan |
| OneWeb | Satellite Communications | United Kingdom |
| Randstad | Human Resources | Netherlands |
| Rolls Royce North America | Aerospace | United Kingdom |
| Samsung | Information/Communications | Korea |
| SAP | Software Services | Germany |
| Serco | IT Services | United Kingdom |
| Similarweb | Digital Intelligence | Israel |
| Software AG | Software Services | Germany |
| SpaceLink | Satellite Communications | Australia |
| Tata Communications | Telecommunications | India |
| Volkswagen Group of America | Automotive | Germany |



● FCEDA GLOBAL OFFICE LOCATION
★ FCEDA HEADQUARTERS

AN INTERNATIONAL BUSINESS CENTER

GLOBAL ADVANTAGES

- East coast of the United States, close to neighboring Washington, D.C., the U.S. capital
- Global connectivity via Washington Dulles International Airport
- Nearby access to Ronald Reagan Washington National Airport and Baltimore/Washington International Thurgood Marshall Airport (BWI)
- An ethnically and internationally diverse workforce and regional market of more than six million people
- Proximity to international financial institutions, legal experts, the diplomatic community and embassies

3
MAJOR AIRPORTS
SERVING
74 MILLION
PASSENGERS

WASHINGTON DULLES INTERNATIONAL AIRPORT

Washington Dulles International Airport is Fairfax County's gateway to the world. One of the largest transatlantic portals in the United States, Dulles International provides flights to more than 130 destinations around the world each day.

Photo by J. David Buerk Photography for Metropolitan Washington Airports Authority

9 M

INTERNATIONAL PASSENGERS

59

NONSTOP INTERNATIONAL DESTINATIONS



BUSINESSES DIVERSITY

40%

**OF EMPLOYER BUSINESSES
IN FAIRFAX COUNTY ARE
IMMIGRANT-OWNED**

Minority-, woman- and veteran-owned businesses make significant contributions to Fairfax County's economy and add a rich diversity to the business community. One-third of all county payroll businesses are minority-owned.

#1

**FAIRFAX COUNTY HAS THE MOST
MINORITY-OWNED, WOMAN-OWNED
AND VETERAN-OWNED BUSINESSES
IN VIRGINIA**

MINORITY-OWNED FIRMS

8K

85K EMPLOYEES

\$14.8B REVENUE

WOMAN-OWNED EMPLOYER FIRMS

5K

53K EMPLOYEES

\$8.8B REVENUE

VETERAN-OWNED EMPLOYER FIRMS

2K

26K EMPLOYEES

\$7.7B REVENUE

The Fairfax County Economic Development Authority's Entrepreneurship 101 course provides an overview of start-up basics, including county licenses and permits, state workforce and training programs, and federal financing and certification resources.



WORKING HERE

HIGHLY SKILLED AND EDUCATED

Employers in Fairfax County have access to a large regional talent pool and one of the most educated workforces in the U.S., which is the foundation of our knowledge-based economy, where one in four jobs is filled by a high-tech worker. Fairfax County's centralized location in the Greater Washington region, is an added benefit due to its depth, breadth, and concentration of skilled professionals, which is fed by a pipeline of top talent from one of the country's largest and most successful education systems. In fact, the D.C. metro ranks fourth in tech talent in the United States and Canada, according to CBRE Research's Tech Talent Report.

EMPLOYMENT BY AGE IN FAIRFAX COUNTY



| Age Range | Employment |
|-----------|------------|
| Under 20 | 19,623 |
| 20-34 | 171,327 |
| 35-44 | 138,009 |
| 45-54 | 135,524 |
| 55-64 | 105,651 |
| 65+ | 45,491 |

THE LARGEST NUMBER OF YOUNG WORKERS IN ALL OF VIRGINIA (LESS THAN 34 YEARS OF AGE)

EDUCATIONAL ATTAINMENT

POPULATION WITH A BACHELOR'S DEGREE OR HIGHER

- 65% of Fairfax County residents have a Bachelor's degree or higher
- 26K PhDs
- 42K professional degrees



Hire Strategy in Reston

Photo by Kaveh Sardari

WORKING HERE

ABUNDANT HIGHER EDUCATION

60+

COLLEGES AND UNIVERSITIES IN WASHINGTON, D.C. REGION

WITH PROGRAMS IN BUSINESS, ENGINEERING, HEALTH CARE, INTERNATIONAL RELATIONS, LAW AND TECHNOLOGY

Virginia Tech's Innovation Campus—located in the Potomac Yard area of Alexandria—is slated to open in 2025. It will serve as a technology innovation hub for the region, offering graduate education programs in computer science and engineering.



Fairfax County's robust talent pipeline is supported by a regional network of colleges and universities and other degree, certificate and training programs that develop skills needed to solve today's technology challenges in high-growth markets—such as cybersecurity, artificial intelligence, cloud computing, data analytics and information technology.

GEORGE MASON UNIVERSITY

FALL HEADCOUNT ENROLLMENT: 40K+

BACHELOR'S, MASTER'S, PH.D., LAW AND CERTIFICATE

- Largest public university and largest four-year research university in Virginia
- \$230 million in research in sponsored research
- Cutting-edge research in engineering, policy, security, sustainability, cybersecurity and technology
- Entrepreneurship assistance, training and mentoring through the Mason Enterprise Center

NORTHERN VIRGINIA COMMUNITY COLLEGE

FALL HEADCOUNT ENROLLMENT: 53K+

ASSOCIATE'S, CERTIFICATE, CAREER AND TECHNICAL TRAINING

- One of the largest two-year educational institutions in the U.S.
- International students from more than 150 countries
- Medical Education Campus offers more than 10 health-related associate's and certificate programs
- NOVA Workforce provides employers with skilled talent through IT classes leading to technology certifications, as well as customized training and apprenticeship programs with area employers

GMU student life

Photo courtesy George Mason University



Fairfax County's business centers offer urbanized, walkable fusions of amenity-rich offices, residences, entertainment opportunities and public spaces. These hubs are great for employees and particularly attractive to the millennial and Generation Z workforce. A regional labor force of 3.5 million workers is connected by abundant opportunities for networking, collaboration, and socializing.



NoVA Code & Coffee Meetup at CustomInk in Merrifield

Photo courtesy NoVA Code & Coffee

GETTING AROUND

- Four Metrorail lines with 13 stations in the county and connections to Washington, D.C., and Maryland
- Metrorail's Silver Line extension—providing service to Washington Dulles International Airport since 2022—recently surpassed two million riders to the airport
- I-495, I-95 and I-66 express lanes connect Northern Virginia to downtown Washington, D.C., and Maryland
- Dulles Access/Toll Road connects the Capital Beltway to Tysons, Reston, Herndon and Washington Dulles International Airport
- Two Virginia Railway Express (VRE) commuter rail lines serve five stations in the county and connect to Washington, D.C.

70+
CAPITAL BIKESHARE
LOCATIONS IN
FAIRFAX COUNTY

*Photo Wiehle-Reston East Metro Station
courtesy Comstock Companies, CC BY-SA 4.0*

A CENTER FOR INNOVATION CREATIVE WORK SPACES

CO-WORKING SPACES, INCUBATORS AND ACCELERATORS

- BECO Suites
- Brickyard
- Carr Workplaces
- Community Business Partnership
- Davinci Meeting Rooms
- Frontier Kitchen
- INC.spire
- Industrious
- Intelligent Office
- LocalWorks
- Korea Innovation Center
- MACH37
- MakeOffices
- Mason Enterprise Center
- Metro Offices
- Nova Labs
- Office Evolution
- Refraction
- Rowan Tree
- Smart City Works/Refraction
- Source Office Suites
- Spaces
- VentureX
- WeWork
- Workspace

Vibrant, creative spaces are where entrepreneurs and innovators can come together. A wide range of office spaces, co-working locations, incubators and accelerators, virtual office spaces and executive office suites are available in Fairfax County. They offer affordable, flexible lease terms and amenities in the county's major business districts.

INC. 5000 FASTEST GROWING COMPANIES

Fairfax County is home to more than 120 firms on the 2023 Inc. 5000 list. Most of the Fairfax County firms are in the technology and professional services sectors. Fifteen Fairfax County companies are among the top 500 on the list:

- Amivero
- Antean Technology
- Caladwich
- Cboe Vest
- COREONYX Government Solutions
- Digital Axis
- Epigen
- Integrated Management Strategies
- Intellibus
- Main Digital
- Media Tradecraft
- MOXFIVE
- OneZero Solutions
- OVS Technologies
- Sierra7



Smart INNOVATION HUB
City Works

a 501(c)(3) non-profit corporation

**Fostering new technologies to create smart,
sustainable, and resilient communities**

WeWork Tysons

Photo courtesy WeWork

A key to a successful business start-up and expansion is the ability to obtain and secure financing. The Fairfax County Economic Development Authority's Capital Attraction Program enhances the county's visibility as a location for entrepreneurs to start and grow their businesses and acts as a liaison between businesses and funding resources.

The Fairfax County Founders Fund, funded by the Fairfax County Board of Supervisors, is a grant and technical assistance program for Fairfax County-based early-stage startups on a high-growth trajectory. Grant awards may be up to \$50K.

NONPROFIT RESEARCH AND TECHNOLOGY ORGANIZATIONS

- The MITRE Corporation, with a co-headquarters in Fairfax County, operates multiple federally funded research and development centers.
- Science, technology and strategy organizations such as LMI and Noblis have Fairfax County locations.
- 85+ federal laboratories are in the Washington, D.C., metro area.

**CAPITAL ATTRACTION
IN FAIRFAX COUNTY IN 2023**

EQUITY INVESTMENTS

**\$1.6 B
106 DEALS**

\$3.9 B
FEDERAL R&D
CONTRACT AWARDS
(FY23)

\$71 M+
SBIR/STTR AWARDS
(2023)

\$230 M
IN SPONSORED
RESEARCH AWARDS
TO GEORGE MASON
UNIVERSITY

65%
OF CAPITAL
INVESTMENT IS IN
LATER-STAGE DEALS

MITRE lab space

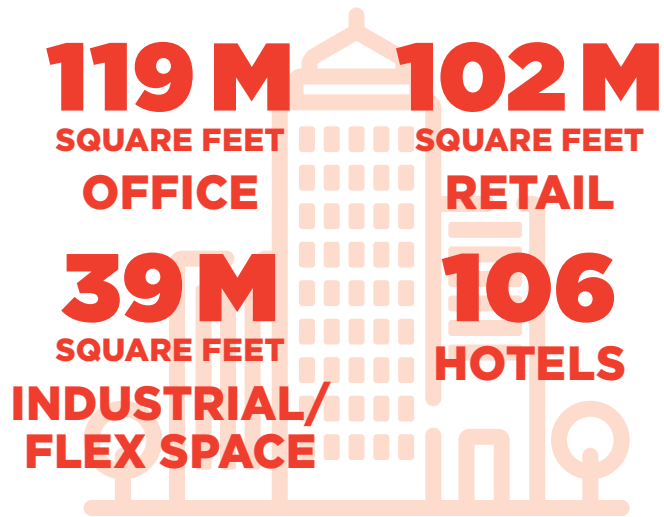
Photo courtesy The MITRE Corporation



DISTINCT BUSINESS LOCATIONS

Fairfax County's business centers provide ideal locations for all types of organizations—from major corporate headquarters to mid-size tech firms, entrepreneurial startups, and industry associations. As the second-largest suburban office market in the U.S., Fairfax County offers a full range of commercial real estate options, from “class A” office space in urban settings to traditional suburban office parks. All business districts are easily accessible by rail or bus lines.

COMMERCIAL REAL ESTATE IN FAIRFAX COUNTY



- Largest suburban office market on the East Coast
- 1.1 million square feet of office space under construction, with amenities like restaurants, theatre, plazas and parks
- More than 35 million square feet of office space in the development pipeline

High-quality office buildings, mixed-use environments, and new transit-oriented developments abound—all with access to a rich array of amenities.

Photo courtesy Beyond DC

LIVING HERE
ATTRACTIVE HOUSING OPTIONS

Fairfax County has a broad array of homes for individuals, couples, and families—whether they seek an urban, suburban, small town or more rural atmosphere. Homes in planned residential communities developed by some of the nation’s premier homebuilders offer cutting-edge amenities. Executive residences and estate homes are found in upscale communities along the Potomac River.

U.S. METRO REGION HOUSING

(MEDIAN SALES PRICE OF EXISTING SINGLE-FAMILY HOMES)

| | |
|------------------|-------------|
| San Jose | \$1,765,000 |
| San Francisco | \$1,272,500 |
| San Diego | \$931,200 |
| Los Angeles | \$833,400 |
| Seattle | \$735,000 |
| Boston | \$714,000 |
| Denver | \$661,000 |
| New York | \$623,600 |
| Washington, D.C. | \$602,700 |

\$1,960

**MEDIAN MONTHLY APARTMENT RENT
 IN FAIRFAX COUNTY**

Photo of the rooftop pool at the Adaire luxury apartments in Tysons courtesy Adaire



MEDIAN HOUSEHOLD INCOME

| | |
|-----------------------|------------------|
| FAIRFAX COUNTY | \$145,164 |
| VIRGINIA | \$85,873 |
| U.S. | \$74,755 |

Townhomes on Lake Anne in Reston

Photo, Shutterstock



LIVING HERE

HIGH QUALITY EDUCATION



Fairfax County
PUBLIC SCHOOLS
ENGAGE • INSPIRE • THRIVE

181 K
STUDENTS

\$3.7 B
BUDGET (FY25)

93.4%
GRADUATION RATE



THOMAS JEFFERSON HIGH SCHOOL FOR SCIENCE AND TECHNOLOGY RANKED AS THE #5 STEM HIGH AND #6 MAGNET SCHOOL IN THE NATION BY U.S. NEWS & WORLD REPORT

Fairfax County Public Schools is one of the largest school districts in the U.S. and offers an unparalleled quality of education and environment for children to thrive. Fairfax County Public Schools offer a rich array of programs for students of all grade levels and abilities. In addition, numerous private schools offer K-12 education options.

CHALLENGING AND ENGAGING PROGRAMS

- Advanced Placement
- International Baccalaureate
- Two elementary magnet schools
- Specialized high school academies offering advanced and specialized training in 14 career clusters
- Two Governor's STEM Academy high schools
- One Governor's Health Sciences Academy high school

WORLD LANGUAGE PROGRAMS

American Sign Language
Arabic • Chinese • French • German
Italian • Japanese • Korean • Latin
Russian • Spanish • Vietnamese

SAT SCORES
(AVERAGE)

FAIRFAX COUNTY 1,181
VIRGINIA 1,113
NATIONAL 1,028

Photo courtesy Foundation for Fairfax County Public Schools





LIVING HERE

THINGS TO DO

Living in Fairfax County means you have access to some of the country's greatest historical sites, a bustling café culture, active nightlife and concertgoing, a thriving wine region, seven professional sports teams, and a mild four-season climate with year-round kayaking, biking and hiking. Here, there are no compromises. A remarkable wealth of cultural and recreational resources makes Fairfax County the perfect solution to your daily pursuit of work-life balance.



Roer's Zoofari

Photo courtesy Roer's Zoofari



Mount Vernon

Photo courtesy Mount Vernon



Go Ape Zipline and Adventure Park

Photo courtesy Visit Fairfax



**DID YOU KNOW?
FAIRAX COUNTY
BOASTS THEATER AND
OPERA COMPANIES,
MUSIC AND DANCE
GROUPS, COMMUNITY
ARTS CENTERS,
CULTURAL FESTIVALS
AND MORE!**



Udvar-Hazy Center

Photo courtesy Visit Fairfax



Workhouse Arts Center

Photo courtesy TripAdvisor

**30K
ACRES
OF PARKLAND**
INCLUDING
GREAT FALLS PARK

Photo by O. Palsson



- Family-friendly interactive exhibits, wagon rides, and animal feeding await you at Reston-based NOVA Wild.
- Discover a breathtaking 2.5-acre village green that soars 10 stories above the bustling city streets at The Perch in Tysons—where you can walk through a beautiful park, play Perch Putt mini-golf, watch a performance, and toast your neighbors and associates at Starr Hill Biergarten.
- Explore outdoor treetop adventures with more than 300 feet of zipline and 70 outdoor obstacles at Go Ape Zipline and Adventure Park.
- Visit the Mount Vernon—home of Fairfax County’s most famous resident, the America’s first President, George Washington.
- The WO&D Trail (Washington and Old Dominion Railroad Regional Park) is a linear park that spans more than 40 miles across Arlington, Fairfax, and Loudoun Counties.
- Jammin’ Java in Vienna is ranked one of the top 100 world-wide music venues of its size.
- The Northern Virginia International Film and Music Festival is an annual showcase of filmmakers, actors, and musicians from around the world.
- The 55-acre Workhouse Arts Center provides a home for some of the region’s finest artists, as well as cooperative studios, performance and theater venues, and gallery space.
- The Smithsonian National Air and Space Museum Udvar-Hazy Center in Chantilly has the world’s largest collection of aviation and space artifacts and is home to the Center of Earth and Planetary Studies.



**ATLANTIC
BEACH RESORTS
LESS THAN 200
MILES AWAY**

**FAIRFAX COUNTY
HAS IT ALL:**

- Animal Parks and Farms
- Entertainment and Leisure
- Music and the Arts
- Museums and Historic Attractions
- Nature And Parks
- Nightlife
- Outdoor Activity and Sports
- Shopping and Dining
- Wineries and Breweries

**Wolf Trap is America’s only national
park for the performing arts**

*Photo courtesy Wolf Trap National Park
for the Performing Arts*



FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

FCEDA SENIOR STAFF

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President and CEO

Alex Iams
Executive Vice President

Anna Nissinen
Senior Vice President

Michael Batt
Vice President, Talent

Robin Geiger
Vice President, Marketing and Communications

Donna Hurwitt
Vice President, Operations

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John Blair
Director, National Business Investment

Brian Han
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Connie Royal
Director, Protocol and Special Events

Karen Smaw
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Andrew Taherzadeh
Director, Marketing and Communications

Stephen Tarditi
Director, Market Intelligence

Sandra White
Director, Operations

Cheryl Martelli
Executive Assistant

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Co-Founder
GoCanvas

Rick Wagner, *Vice Chairman*
CEO
Agile Defense

Ronald C. Johnson, HL.D, *Secretary*
Founder and Managing Director
Solutions4Change, LLC

Pallabi Saboo, *Assistant Secretary*
CEO
Harmonia Holdings Group, LLC

Linnie Haynesworth
Independent Director, Truist Financial Corporation
Retired, Sector Vice President and General Manager, Northrop Grumman Mission Systems

D. Jermaine Johnson
Regional President for Greater Washinton and Virginia
PNC Bank

Catherine Lange
Partner
Human Capital Advisors, LLC

Roderick (Rocky) Mitchell
Retired, Executive Vice President,
Global Fixed Assets
Pentagon Federal Credit Union

Steven Partridge
Vice President, Strategic Partnerships and Workforce Innovation
Northern Virginia Community College

FAIRFAX COUNTY BOARD OF SUPERVISORS

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At-Large

Kathy L. Smith, *Vice Chairman*
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Walter L. Alcorn
Hunter Mill District

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Dranesville District

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Springfield District

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Rodney L. Lusk
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Providence District

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Braddock District

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Updated Summer 2024



FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

FCEDA MISSION AND SERVICES

The Fairfax County Economic Development Authority (FCEDA) provides a wide array of free, confidential services and information to assist new, expanding and relocating American and international businesses. Headquartered in Tysons, Fairfax County's largest business district, the FCEDA also maintains offices in major technology centers around the world: Bangalore/Mumbai, Berlin, London, Los Angeles and Seoul.

The FCEDA operates under the direction of a nine-member commission appointed by the Fairfax County Board of Supervisors. Activities are funded through the Fairfax County general fund.

Our mission statement, adopted by the FCEDA Commission on November 9, 2016, is "to promote the competitive advantages of Fairfax County and influence the growth of a diverse and innovative ecosystem that enhances the tax base, creates demand for commercial space, and supports an extraordinary and equitable quality of life across Fairfax County."

Three FCEDA business investment divisions—National, International, Business Diversity and Entrepreneurship—work with companies interested in opening or expanding operations in Fairfax County. Market intelligence specialists generate extensive commercial real estate and business information about the county. Marketing and Communications professionals promote awareness of the county as one of the world's best business locations.

In 2019, The FCEDA launched a Talent Program funded by the Fairfax County Board of Supervisors to attract, retain, retrain and grow talent that businesses need to expand and succeed here. Fairfax County stays on top of current trends and provides the most relevant resources to grow talent. Our website, workinnorthernvirginia.com, offers prospective residents a look at what it's like to live and work in our region, including helpful tools and resources to get started in finding the perfect job.

HOW WE CAN HELP:



IDENTIFY COMMERCIAL REAL ESTATE OPTIONS



OFFER WORKSHOPS FOR NEW AND EXISTING BUSINESSES



ACT AS LIAISON TO LOCAL AND STATE GOVERNMENTS



PROVIDE MARKET AND INDUSTRY INSIGHTS



RECOMMEND BUSINESS DEVELOPMENT CONNECTIONS AND SUPPORT



PROVIDE SUPPORT FOR MARKETING/PUBLIC RELATIONS VISIBILITY



IDENTIFY WORLD-CLASS TALENT TO FILL YOUR OPEN JOBS