

# FAIRFAX COUNTY, VIRGINIA

## Industry Profile: Emerging Technologies

Fairfax County has created an environment which supports technological innovation and creativity. Our companies are reinventing the worlds of IT, software, aerospace and defense, and finance through breakthroughs in fields such as AI, data analytics, autonomous vehicles, mobile communications, cybersecurity and health IT.

### EMERGING TECHNOLOGIES BY THE NUMBERS

**\$1.0B**

**Capital Investment  
(YE 2024)**

**\$4.4B**

**Federal Contract  
R&D Awards (FY 2024)  
By Place Of Performance**

**\$65M**

**SBIR/STTR Awards  
(YE 2024)**

**137**

**Federal Labs  
(D.C./MD/VA)**

### CAPITAL ATTRACTION BY PRIMARY INDUSTRY:



**Information  
Technology**



**Healthcare**



**Business Products  
& Services (B2B)**



**Consumer Products  
& Services (B2C)**

SOURCES: PITCHBOOK, USASPENDING.GOV, SBIR.GOV, USPTO, NATIONAL SCIENCE FOUNDATION

### INDUSTRY EXPERTISE

- ADDITIVE MANUFACTURING/3D PRINTING
- ARTIFICIAL INTELLIGENCE (AI)
- AUTONOMOUS SYSTEMS (UAVS)
- BLOCKCHAIN
- CLEAN ENERGY
- CYBERSECURITY
- INTERNET OF THINGS (IOT)
- MACHINE LEARNING
- NATURAL LANGUAGE PROCESSING
- QUANTUM COMPUTING
- ROBOTIC PROCESS AUTOMATION
- SATELLITE TECHNOLOGIES
- SIMULATION
- SMART CITIES
- VIRTUAL REALITY

### TOP INDUSTRY VERTICALS (BY DEAL COUNT)

- ARTIFICIAL INTELLIGENCE  
& MACHINE LEARNING
- SAAS
- HEALTHTECH

### TOP RESEARCH UNIVERSITIES (MSA)



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## D.C. METRO AREA WORKFORCE

**285K**  
Tech Workers



**23K**  
Tech Degrees  
Awarded Annually



**\$131K**  
Median Annual Wages

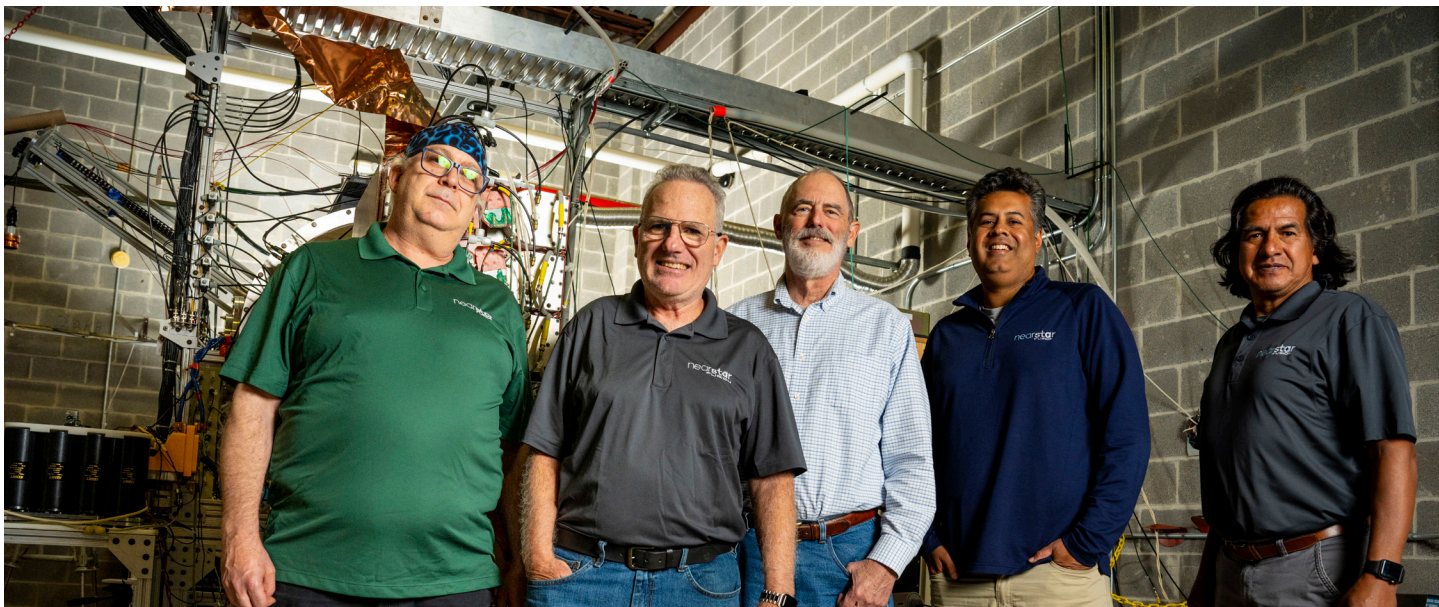


## EMERGING TECHNOLOGIES SELECTED OCCUPATIONS

| Occupation   | Number of<br>Workers |
|--|----------------------|
| <b>INFORMATION TECHNOLOGY</b>                      |                      |
| Software Developers                                | 68,210               |
| Software Quality Assurance Analysts and Testers    | 8,740                |
| Computer Systems Analysts                          | 17,720               |
| Computer and Information Research Scientists       | 3,150                |
| <b>ENGINEERING</b>                                 |                      |
| Mechanical Engineers                               | 5,080                |
| Electronics Engineers, Except Computer             | 2,320                |
| Electrical and Electronics Engineering Technicians | 1,870                |
| Computer Hardware Engineers                        | 2,060                |
| Aerospace Engineers                                | 2,750                |

SOURCES: U.S. BUREAU OF LABOR STATISTICS, OCCUPATIONAL EMPLOYMENT STATISTICS MAY 2024, JOBSEQ, IPEDS

## EMERGING TECHNOLOGY COMPANY HIGHLIGHT



### NearStar Fusion • Chantilly, VA

#### Emerging Technology: Fusion (Energy)

NearStar Fusion is developing a fusion power plant technology called Hypervelocity Gradient Field Fusion (HGFF), with the goal of providing the planet with unlimited clean energy. HGFF also has the potential to be adapted for use in space-based, high-performance fusion rocket propulsion.

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# EMERGING TECHNOLOGIES REGIONAL ASSETS

## FEDERAL AGENCIES

### Defense

- DIA
- DOD
- JAIC
- NGIA
- NRO
- NSA

### Civilian Intelligence Community

- CIA
- DNI
- FBI
- TREASURY

### Research and Development

- ARPA\*E
- DARPA
- FLC
- HOMELAND SECURITY – S&T
- IARPA

### Homeland Security

- DHS

### Space

- NASA

### Technology Patenting

- USPTO

### Transportation

- FHWA – TURNER FAIRBANK
- DOT
- FAA
- ITS

## NETWORKING GROUPS AND INDUSTRY ASSOCIATIONS

### Networking groups in the Washington, D.C., region, include

- American Council on Renewable Energy
- Association for Uncrewed Vehicle Systems International (AUVSI)
- American Institute of Aeronautics and Astronautics
- Blockchain Association
- Consumer Technology Association
- CTIA
- Data Science DC
- DC Tech Meetup
- IEEE Computer Society
- International Test and Evaluation Association
- ITechLaw
- Mason Innovation Exchange (MIX) at George Mason University
- Northern Virginia Chamber of Commerce
- NOVALabs
- NVTC
- Product Liability Advisory Council
- Smart Electric Power Alliance
- Virginia Innovative Partnership Corporation
- Women in Technology
- Women's Society of Cyberjutsu

**ACCELERATE**

BREAKFAST SERIES

The Accelerate Breakfast Series and Annual Conference offers opportunities for emerging startups to pitch and also network with area venture capitalists and investors and technical support staff.

[acceleratedeals.org](http://acceleratedeals.org)

## RESEARCH INSTITUTIONS

- Institute for Defense Analysis
  - Center for Communications and Computing
  - Systems and Analysis Center
- Noblis
- RAND Corporation
- The Aerospace Corporation
- The MITRE Corporation
  - AI Assurance & Discovery Lab
  - Artificial Intelligence and Autonomy Innovation Center
  - Center for Advanced Aviation System Development
  - Homeland Security Systems Engineering and Development Institute
  - National Cybersecurity Center of Excellence
  - National Security Engineering Center

## EDUCATIONAL INSTITUTIONS



## For More Information:

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