

FAIRFAX COUNTY, VIRGINIA

Business Diversity: Minority-Owned Companies

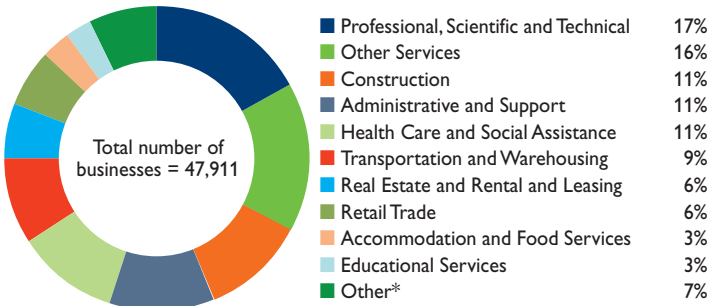


Fairfax County is home to the largest number of minority-owned businesses in the Commonwealth of Virginia. These businesses make significant contributions and play an important role in Fairfax County's economic growth and prosperity, and make up 41 percent of all county businesses.

Fairfax County Minority-Owned Business Statistics

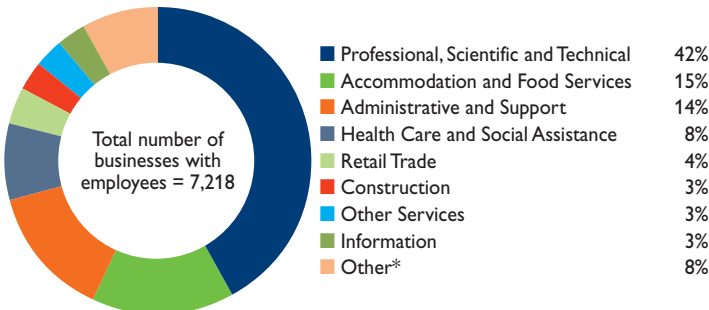


MINORITY-OWNED BUSINESSES BY INDUSTRY SECTOR



*Note: "Other" includes Arts, Entertainment and Recreation; Finance and Insurance; Information; Wholesale Trade; Manufacturing and Agriculture.

MINORITY-OWNED BUSINESS EMPLOYMENT BY INDUSTRY SECTOR



*Note: "Other" includes Wholesale Trade; Educational Services; Manufacturing; Finance and Insurance; Real Estate and Rental and Leasing; Transportation and Warehousing; Arts, Entertainment and Recreation; Agriculture

Source: 2012 U.S. Census Bureau Survey of Business Owners

Selected Minority-Owned Firms Headquartered in Fairfax County

Accelera Solutions	www.accelerasolutions.com
ActionNet	www.actionet.com
Advanced Computer Concepts	www.acconline.com
Ampcus Corporation	www.ampcus.com
Avineon, Inc.	www.avineon.com
Best Medical	www.teambest.com
THE CENTECH GROUP, Inc.	www.centechgroup.com
Communication Technologies	www.comtechnologies.com
COmputing TechnologieS, Inc.	www.cots.com
Coyanosa Gas Services	www.coyanosagasservices.com
DISYS	www.disys.com
Dymentum Health	www.dymentumhealth.com
Enterprise Information Services	www.goeis.com
Four, Inc.	www.fourinc.com
Geologics Corporation	www.geologics.com
Humantouch	www.humantouchllc.com
Inscope International	www.inscopeinternational.com
Ki Ho Military Acquisition	www.kihomac.com
Metters Incorporated	www.metters.com
MicroTech	www.microtechllc.com
NJVC	www.njvc.com
Octo Consulting Group	www.octoconsulting.com
Pragmatics	www.pragmatics.com
Priority One Services, Inc.	www.priorityoneservices.com
PSI International	www.psiint.com
SCI Consulting Services, Inc.	www.sciworld.com
Sevatec	www.sevatec.com
SoBran, Inc.	www.sobran-inc.com
Strategy & Management Services Inc.	www.getsamsnow.com
Strategic Resources, Inc.	www.sri-hq.com
TCAssociates, Inc.	www.tcassociates.com
Thompson Hospitality	www.thompsonhospitality.com
VARCom Solutions	www.varcom.com
Zantech IT	www.zantechit.com

Sources: American Express OPEN, Black Enterprise, System for Award Management, Hispanic Business, Hoovers and FCEDA

Fairfax County is home to the largest number of minority-owned businesses in Virginia.

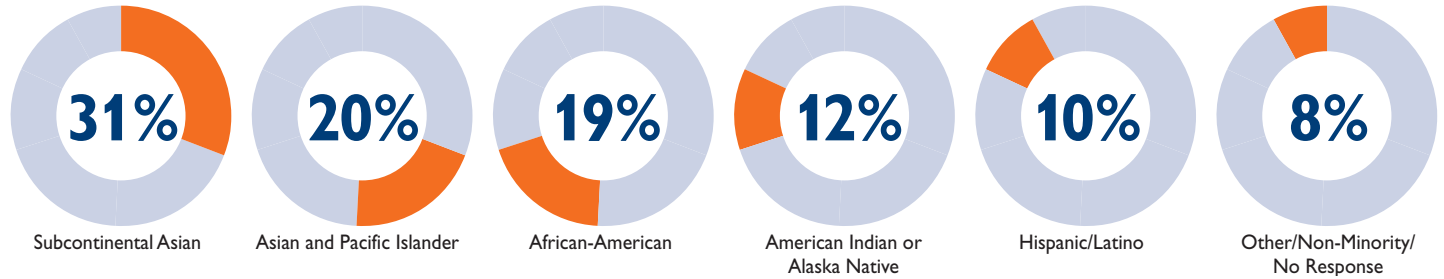
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Participation in Federal 8(a) Program

The Small Business Administration (SBA)'s 8(a) Business Development Program provides Small Disadvantaged Businesses (SDBs) with technical and management assistance, as well as access to the federal procurement market through sole-source, limited competition contracts and special procurement set-asides. A federal designation, an SDB is a small business that is at least 51 percent owned, controlled and operated by one or more socially and/or economically disadvantaged individuals or stockholders. For more information on 8(a) program eligibility criteria, the application process, other resources and contact information, visit www.sba.gov/sdb.

About 400 Fairfax County firms were participating in the SBA's 8(a) program as of March 2017.

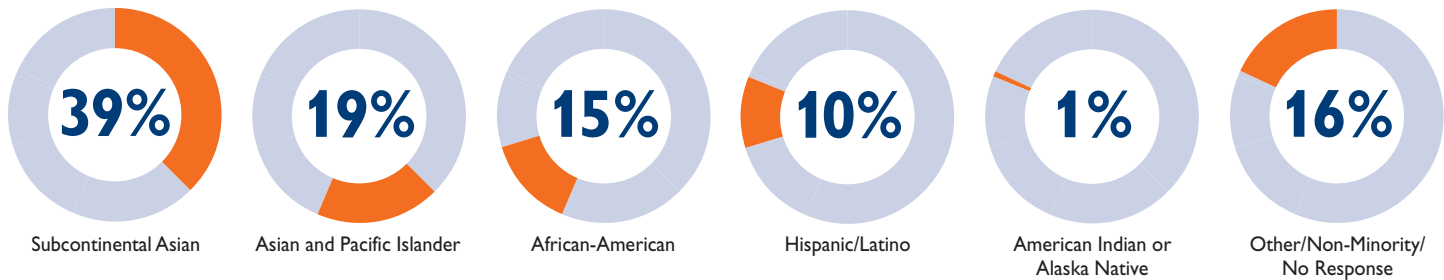
FAIRFAX COUNTY 8(A) BUSINESS OWNERS BY ETHNICITY (TOTAL NUMBER OF FIRMS: 400)



Women-Owned Small Business Federal Contract Program

The Women-Owned Small Business Federal Contract Program allows agency contracting officers to set aside certain federal contracts for eligible women-owned small businesses or economically disadvantaged women-owned small businesses in designated industry categories. For additional information on this program and steps on how to participate, visit www.sba.gov/content/contracting-opportunities-women-owned-small-businesses.

FAIRFAX COUNTY WOMEN BUSINESS OWNERS BY ETHNICITY (TOTAL NUMBER OF FIRMS: 119)



Source: 2017 Dynamic Small Business Search

FCEDA BUSINESS DIVERSITY MARKETING DIVISION: The Fairfax County Economic Development Authority (FCEDA) works to strengthen the business environment for small, minority, woman, and veteran-owned businesses in Fairfax County. FCEDA services include start-up assistance, site location information and services, demographic and business data, business counseling through an arrangement with SCORE, as well as several entrepreneur workshops throughout the year. For additional information, contact Karen Smaw, director, business diversity, or visit www.fairfaxcountyeda.org/small-minority-and-woman-owned-firms and www.fairfaxcountyeda.org/business-resources.

April 2017