

# FAIRFAX COUNTY, VIRGINIA

## Veteran-Owned Businesses



Fairfax County is home to the largest number of veteran-owned businesses in the Commonwealth of Virginia and in the Washington, D.C., metropolitan area. Veteran-owned businesses play an important role in Fairfax County's economic growth and prosperity and are available to team with prime contractors performing work for the federal government.

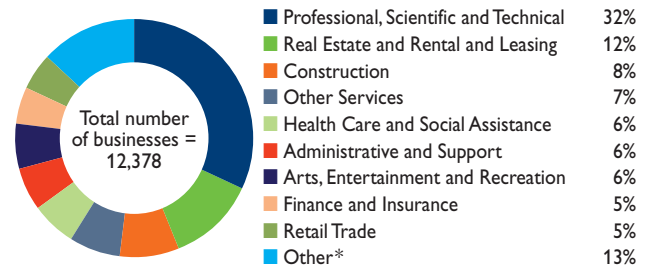
### Fairfax County Veteran-Owned Business Statistics



### Selected Veteran-Owned Businesses in Fairfax County

Alvarez	www.alvarezit.com
The Ambit Group	www.theambitgroup.com
Business Information Technology Solutions (BITS)	www.thebitsgroup.com
Cetech, Inc.	www.cetech-triumph.com
Constellation West	www.constellationwest.com
Communication Technologies	www.comtechnologies.com
Corbett Technology Solutions (CTSI)	www.ctsi-usa.com
E3 Federal Solutions	www.e3federal.com
E-9 Corp.	www.e-9corporation.com
Four Points Technology	www.4points.com
Foxhole Technology	www.foxholetechnology.com
I3 Federal	www.i3federal.com
Integrity Applications Incorporated (IAI)	www.integrity-apps.com
ITility	www.itility.com
KiHo Military Acquisition Consulting	www.kihomac.com
Kingfisher Systems	www.kingfishersys.com
Knight Point Systems	www.knightpoint.com
LMT	www.lmt-inc.com
Longview International Technology Solutions	www.longview-inc.com/home
Metters Incorporated	www.metters.com
MicroSystems Automation Group	www.msag-online.com
MicroTech	www.microtech.net
Network Designs	www.netdes.com
Network Security Systems Plus	www.nssplus.com
New World Solutions	www.new-world-solutions.com
NMR Consulting	www.nmrconsulting.com
OBXTek	www.obxtek.com
Strategic Operational Solutions	www.stopso.com
Strategy and Management Services, Inc.	www.getsamsnow.com
System High Corporation	www.systemhigh.com
Technatomy Corporation	www.technatomy.com
Technical and Project Engineering	www.tape-llc.com
Three Wire Systems	www.threewiresys.com
Thundercat Technology	www.thundercattech.com

### VETERAN BUSINESSES BY INDUSTRY SECTOR



\*Note: "Other" includes Transportation and Warehousing; Educational Services; Information; Manufacturing; Accommodation and Food Services and Wholesale Trade.

### VETERAN BUSINESS EMPLOYMENT BY INDUSTRY SECTOR



\*Note: "Other" includes Finance and Insurance; Transportation and Warehousing; Wholesale Trade; Educational Services; Arts, Entertainment, and Recreation; Real Estate and Rental and Leasing; Manufacturing; Accommodation and Food Services and other services.

Source: 2012 U.S. Census Bureau Survey of Business Owners

Sources: USAspending.gov, System for Award Management, FCEDA

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## FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

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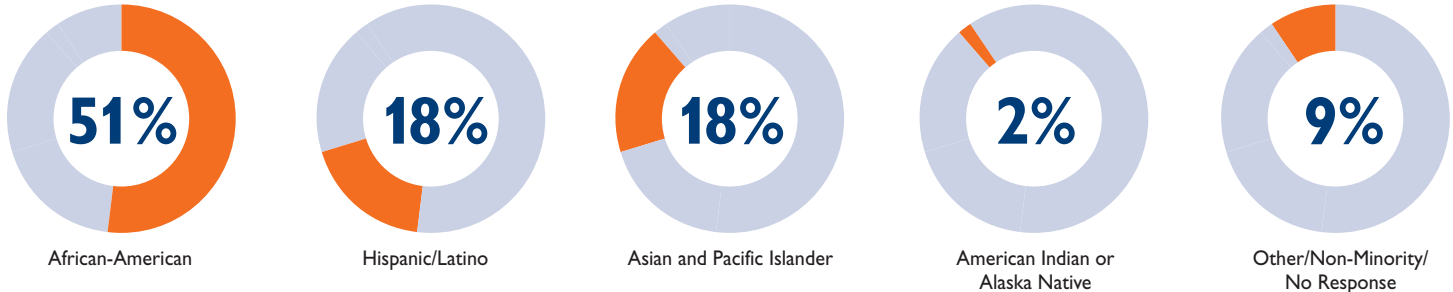
## Participation in Federal 8(a) Program

The Small Business Administration (SBA)'s 8(a) Business Development Program provides Small Disadvantaged Businesses (SDBs) with technical and management assistance, as well as access to the federal procurement market through sole-source, limited competition contracts and special procurement set-asides. For more information on 8(a) program, visit [www.sba.gov/sdb](http://www.sba.gov/sdb).

As of March 2017, 400 Fairfax County firms were participating in the SBA's 8(a) program. Of those firms, 11 percent are veteran-owned.

### 8(A) VETERAN BUSINESS OWNERSHIP BY ETHNICITY

Percent of veteran-owned 8(a) firms that are woman-owned: 7%



Source: 2017 Dynamic Small Business Search

## Community Resources

### FEDERAL/STATE/LOCAL GOVERNMENT RESOURCES

- Veteran's Business Outreach Center at Community Business Partnership [www.cbponline.org](http://www.cbponline.org)
- Virginia Small Business Development Network [www.vetbizresourcecenter.com/index.html](http://www.vetbizresourcecenter.com/index.html)
- U.S. Department of Veteran Affairs, Center for Veterans Enterprise [www.vetbiz.gov](http://www.vetbiz.gov)
- U.S. Small Business Administration, Office of Veterans Business Development [www.sba.gov/about-offices-content/1/2985](http://www.sba.gov/about-offices-content/1/2985)

### VETERAN-OWNED BUSINESS ORGANIZATIONS

#### Veteran

- National Veteran-Owned Business Association [www.navoba.com](http://www.navoba.com)
- National Veteran Business Development Corporation (The Veterans Corporation) [www.veteranscorp.org](http://www.veteranscorp.org)
- Veteran and Military Business Owners Association (VAMBOA) [www.vamboa.org](http://www.vamboa.org)

#### Service-Disabled

- Disabled American Veterans [www.dav.org](http://www.dav.org)
- Service-Disabled Veteran-Owned Small Business Council (SDVOSB) [www.sdvosb-council.org](http://www.sdvosb-council.org)
- Entrepreneurship Bootcamp for Veterans with Disabilities [www.ebvfoundation.org](http://www.ebvfoundation.org)

#### Female Veteran-Owned

- Women Veterans Business Center (Houston, TX) [www.WomenVeteransBusinessCenter.org](http://www.WomenVeteransBusinessCenter.org)

#### Other Resources

- NVTC Veterans Employment Initiative [www.nvtc.org/veterans](http://www.nvtc.org/veterans)

### FCEDA BUSINESS DIVERSITY MARKETING DIVISION

The Fairfax County Economic Development Authority (FCEDA) works to strengthen the business environment for small, minority, woman, and veteran-owned businesses in Fairfax County. FCEDA services include start-up assistance, site location information and services, demographic and business data, business counseling through an arrangement with SCORE, as well as several entrepreneur workshops throughout the year. For additional information, contact Karen Smaw, director, business diversity, or visit [www.fairfaxcountyedda.org/small-minority-and-woman-owned-firms](http://www.fairfaxcountyedda.org/small-minority-and-woman-owned-firms) and [www.fairfaxcountyedda.org/business-resources](http://www.fairfaxcountyedda.org/business-resources).

### COMMUNITY BUSINESS PARTNERSHIP

The Community Business Partnership (CBP) is a cooperative effort of Fairfax County government and the Mason Enterprise Center at the School of Public Policy at George Mason University. CBP offers training and counseling on a variety of small business issues, access to capital, business incubation services and other programs to promote small business start-up and growth. For more information, visit [www.cbponline.org](http://www.cbponline.org).

### VIRGINIA SMALL BUSINESS DEVELOPMENT CENTER NETWORK

The Virginia SBDC Network ([www.virginiasbdc.org](http://www.virginiasbdc.org)) provides business assistance, counseling and training to growing companies and aspiring entrepreneurs at multiple locations throughout northern Virginia.

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